

DGC Committee Meeting Minutes

Wednesday 19th April 2023

Meeting opened: 17:38

Appointed chair for meeting: Leighton Schultz LS

Apologies: Paul O'Brien PO, Brett Weinert BW, Celina Hodge CH.

Present: Leighton Schultz LS, Amy Griesbach AG, Michele Cody MC, Matt Adamson MA, John Robbins JR.

Skype: Jared France JF (Joined meeting by Skype @ 17:53)

Staff: Steve Green SG.

Confirmation of previous Minutes for March 2023.

Moved: LS Seconder: MC, Motion: Carried

1. WHS Site Checklist

Completed 18/03/2023, copy filed.

- Range lights have been ordered. Now just waiting on the supplier and contractor to install.

Hopefully by the end of the month in time for the start of the dry.

- Pro shop bi-fold doors are in. Just waiting on the flashings and threshold ramps to finish off. BTC have said it will be complete in a week.

2. New Members / Resignations tabled for approval.

NEW MEMBERS

First Name	Surname	Groups	Join Date
Zayden	Lewis	Junior Male	2/03/2023
Nicholas	Ferteklis	Full Male	3/03/2023
Daniel	Schuitmak	Full Male	9/03/2023
Harley	Renzi	Temporary Visitor Male	22/03/2023
Adam	Wilson	Intermediate Male	22/03/2023
Andrew	Morris	Country Male	22/03/2023
Matthew	Crew	Full Male	24/03/2023
Paul	Sawyer	Full Male	28/03/2023
John	White	5 Day Male	31/03/2023

CURRENT PLAYING MEMBERS 682

Moved: AG Seconder: MA, Motion: Carried

3. Correspondence in/out

IN:

1. Email from Toni McCormack re membership request

SG to find cessation policy and talk to PO re process. Email to be sent to Toni with the cessation policy.

2. Email from Sam Crowley. Attached.

SG make sure sponsors are mentioned in the weekly newsletter. SG to talk to pro shop staff again regards to announcing sponsors every 30 mins/tee times over microphone for all comps. SG to make sure our new marketing person is up to date with all upcoming golf events advertising on both newsletters and social media

4. General Managers Report

Great month for gaming golf and bars. Even food had a slight increase. Wages up \$30k in March compared to February due to a 5-payroll month vs 4. Mainly due to the improvement in weather and start to the golf season.

Gaming

March gaming GP was \$193k.13% compared to March 2022. So awesome result and an indication on what is to come this year as we move into the dry.

We are currently averaging \$200k per month YTD gaming gross profit. Average per month for full year 21/22, we averaged \$166k per month. This year we are averaging and extra 20% GP per month in gaming GP. We will surpass last years total as early as mid-next month.

This gaming increase has a lot to do with our reinvestment of \$165k (6 EGM's) of new machines we put into the club this FY. They have more than paid for themselves.

We currently have 10 EGM's that are now so old, they are no longer being supported for parts from Aristocrat. DGC bought these 10 machines second hand back in 2017, so they have more than done their time. We will need to invest in at least 10 new machines before the end of 2023 to stay competitive and in growth for gaming turnover.

Reinvesting into our gaming room every year is essential in protecting our main source of income.

Bar & Food

Great month in the bar 21% increase on February this year and 17% up on turnover compared to March 2022.

Food turnover was slightly up on February this year but 13% down compared to March 2022, so not a great result.

7 day food trade target seems to be getting more difficult. When our head chef is not in the kitchen, issues start to happen. Communication seems to be an issue.

I think we need to consider all options.

Golf/Pro Shop

Golf income seemed to drop off slightly in March, but still a great result. March prize expenses were over \$12k compared to Februarys at only about \$4k. Start of the season maybe causing the increase. The same increase also happened in March 2022. We don't have a monthly target figure to audit the prizes. I will check in the budget at our next meeting with the accountant.

Pro shop is starting to see some improvements with the turnover and GP% consistency. Kurt has really started to get all the ordering and invoicing process working.

Golf lessons income is growing every month. Even with all the bad weather. March had \$8,542 in lesson income, compared to \$945 in March 2022.

Great result from Kurt and his team.

SG to add accrual for a % part of gaming net profit to be shown on the balance sheet. SG to talk to accountant re balance sheet at this year's budget meeting.

SG- After meeting with accountant, to prepare a proposal for % yearly spend back into gaming room.

Moved: MC Seconder: LS, Motion: Carried

5. Director of Greens

JF has been in negotiations with PAWA regarding our agreement with them including planning around infrastructure and plans after 2031. We have confirmation that PAWA will continue to supply free water and maintain all infrastructure until the end of the existing agreement.

We need to get more information on lake operations including capacity and water usage to maintain the lake after the agreement.

PAWA would like to introduce a small introductory tariff before the end of the agreement. JF to continue talks with PAWA.

We still require power from PAWA's existing shed to power our new proposed pump shed. JF to continue negotiations for access to run power to our new shed.

Possible option for JF to manage the rest of the reticulation project. Need to check, if possible, in line with the DGC constitution etc. AG- need to work out details, hourly rates etc. Does everyone support we investigate the idea? JR- moves we investigate what that actually means. AG- PO wants to be involved with the process.

AG- Would ask if the committee would consider gifting her membership for next year for all the extra hours spent due to the Irrigation Project.

JR- this should be part of the strategic review of all governance for the club.

AG- happy for everyone to think about it and talk about it at the next meeting.

Moved: JR Seconder: LS, Motion: Carried

6. Match Committee

Match Committee Meeting

4 April 2023

Present: Lyn Rosel, Kylie Chaplin, Michele Cody, Andrew Hullick, Amy Griesbach

Apologies: Tom Harold, Leighton Schultz, Kate Fahy

Minutes: Moved -- Kylie C 2nd: Lyn R

Accepted

Business Arising from Previous Minutes:

Bookings timesheet: positive feedback in the main. Workaround solution when player registers for 2 events on same day as Reserve feature used.

Scorecard availability - Proshop still printing limited number for players. MC will still look at design & costing for single card format to be used for Social and Comp play. Proshop has reordered some cards recently.

Visitor policy draft

Action: MC to draft policy re prizes and number of games to play

Internal Pennants post meeting - options were discussed and will be considered by Captains at pre season meeting later in year. Rule re giving advice still to be agreed

CORRESPONDENCE:

- Out of bounds marker move requested by resident on 13th for improved safety. Photos of area used as basis of Committee discussion. Committee suggested move O/B stake by house fence past the second bunker to be more aligned to stake by drain / drop off area near brick fence (refer illustration) .This will narrow the course in play but will also aid safety precaution.
Action: AG to discuss proposed move of O/B marker with Director Greens for actioning
- Vets national comp August 2024 requests 4 days (Mon, Tues, Thurs, Fri) booking.
All agreed to approve request of 4 days
Proposal: Option to move DGC members Thursday comp to a Wednesday
All agree as one off
- MiScore 2 signature (marker / player cosign) function availability
Action: MC to phone MiClub re member email query

AGENDA

**** Upcoming PROGRAM –**

- **Mixed Foursomes 15/16 April** - Gold Letter event so remind players of need to walk if <60 yrs **OR** produce medical certificate for approval by Match Committee.
Action: LS to broadcast CoP to members
- **Great Northern Challenge–** Prize allocation – use 2022 as basis – presentation at end
- **ANZAC Day Ambrose.** 11:00am Shotgun start
NB No internal club games to occur as it is public holiday

****Irrigation project:** AG preparing plans for sharing with members whilst temp course in play. Proshop to distribute.

All abilities tees to commence being used on temp course. This will be precursor to G.A. recommended way forward with tees being non-gender defined but focused on ability level.

Drop zones will be in play whilst irrigation works occur.

****Strategic planning :** Board to commit to Strategic planning model as promoted by Golf Australia. Match Committee support timeliness of initiative. Survey drafts will be initial part of process for members to provide feedback. - It is anonymous in the main. Data will be held by GA. DGC will not have access to the raw data.

****Hole in One policy (tabled) –**

Action: Draft approved by Match Committee for Board consideration

****Pathways:** Pro, Kurt Watts and captains to finalise details re Junior and Women participation

Grant for novice ladies membership submitted by AG. Await response re outcome.

**** Prizes –** concern raised re inconsistency in BDL allocation for comps last month. Formula governs reconciliation of fixture for day and number of balls for BDL & NTP

Action: MC to follow up with Proshop

- Match committee support small increase in winner prize. \$55 has been long standing.

Action: AG to take to Board for consideration

Greens committee issues:

Grassy mounds – still to see a plan from PT re the use of these on course. Several grassy mounds and unmown areas are appearing that are not well maintained. Design rationale is unknown to Match committee.

Noted concern that if introducing additional grassed area then it should be in line of sight from Tee block. Otherwise it slows play. Players may not take recommended option of immediately hitting second ball.

Golf (Match) committee not Greens committee need to approve the planning of layout of these featured areas as it impacts golf.

Greens repair: Despite the rare condition that has damaged the state of our Greens, the PT team believe that they are winning the battle with several resolutions being tried.

Newsletter items for Course Side:

Note re MiScore settings – turn on Putts and GPS feature.

Temp course info.

Action: AG to include

Meeting closed: 7:12pm

Next meeting: 2 May 2023 at 6:00pm

MC- Hole in one structure. AG- that is terms and conditions.

When the executive board accepts the match committee minutes, it is accepting what has been passed at the match committee meeting, it is accepted as passed by the executive board.

Moved: JR Seconder: MA, Motion: Carried

7. House & Social



Darwin Golf Club Inc HOUSE & SOCIAL Report

5.30pm Executive Committee Meeting – Wednesday 19 April 2023

A. House and Social & Club Calendar Events 2023/2024

- ANZAC Day – Tuesday 25 April 2023
House and Social is happy to cook a sausage sizzle if required.
ANZAC biscuits will be available on the day.
- Mother's Day – Sunday 14 May 2023
To be discussed with Bianca.
- Darwin Open – July 2023
Need to confirm if House and Social required to assist.
- Australian Fire Golf Championships – 14-15 and 18 August 2023
House and Social cooking breakfast.
- NT Classic – September 2023
Need to confirm if House and Social required to assist.
- Father's Day – Sunday 3 September 2023
To be discussed.

B. Other General Business.

Nil.



Celina Hodge

Director House & Social

Moved: LS Seconder: JR, Motion: Carried

8. General Business

1. Kitchen operations

We have been approached by someone to lease the kitchen. This is the same group that showed interest late last year. More information to come.

2. MC- Irrigation project budget / PAWA communications and agreement review DH. Attached emails.

SG- to talk to the accountant to add all payments to the balance sheet as assets.

3. MC- Strategic plan initiative

AG- Survey has been sent out. Will be open for 3 weeks. AG to get updates on data. It will take 1-2 weeks to formalise the data. Need to complete the AIS game plan to start the process. Details from the game plan and survey results will form the inhouse sessions. We need to hold sessions with Board members.

4. MC- Sponsorship

4. AG- Grants NT - Female novice membership.

AG- the 6-month novice membership grant application was knocked back. Propose to fund it ourselves. This is to bridge the gap between the ladies lets get into golf to full membership.

JF- Now we are to fund it, why not allow men and women to apply? AG- do the ladies only for the first one, if successful, then look at doing for men and juniors as well. AG- can we internally manage this? SG- yes.

LS- All in favor to proceed? All approved passed.

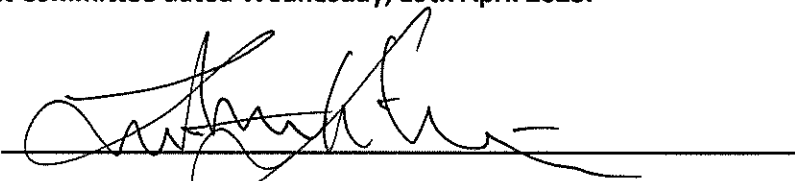
AG- Audrey Kenon passed away at the age of 103. Audrey was DGC's first female life member and a well-known NT sporting icon.

Next Executive Meeting Wednesday 17th of May 2023.

Meeting Closed: Not stated.

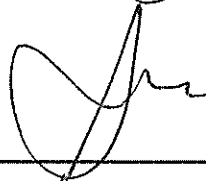
I Leighton Schultz, do hereby declare that these minutes represent a true and accurate reading of the Management Committee dated Wednesday, 19th April 2023.

Board Member:



Leighton Schultz

Public Officer:



Steve Green